

Don't Overlook Contract Staffing and the Cash!

Contract staffing is a growing trend that is here to stay as companies take advantage of the flexibility and cost savings it provides. Any recruiter can incorporate contract staffing into their business and take advantage of the financial benefits.

Increase Annual Income by \$250,000

Earn money for every hour your contractors work. If you have 10 active contractors working at a time, with a goal of earning \$12 per hour in recruiter income for each contractor, you can add a quarter of a million dollars to your annual income.

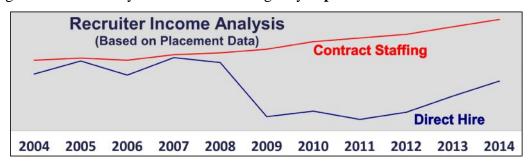
Estimated Annual Recruiter	Income \$249,600
\$12/hr X 10 Active Contractors	= \$120/hour
\$120 X 40 hours/week	= \$4,800
\$4,800 X 52 weeks	= \$249,600 Annual Recruiter Income

Contract-to-Direct Conversion Fees

If a contractor converts to a direct hire, you can earn a conversion fee in addition to the amount earned while on contract. You are able to earn **two separate forms of income on one candidate.**

Smooth Out Cash Flow Peaks and Valleys

The **consistent cash flow** contract staffing creates can sustain you between direct hire placements. It can even be enough to cover monthly overhead costs and give you **peace of mind** in all economic conditions.



Create an Exit Strategy

Should the time come to retire or sell your business, contract staffing placements **generate residual income** that makes your firm **more valuable to potential buyers.**

Recruiters - Don't Miss Out

Top Echelon Contracting makes it **EASY** for recruiters to place technical, professional and healthcare contractors nationwide **with no upfront financial investment or start-up time**. As a contract staffing back-office since 1992, we handle the legal, financial, and administrative details of contract placements. **Call Top Echelon Contracting today at (888) 627-3678.**

www.TopEchelonContracting.com